

Andrew P. Bourret

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March 14, 2026

Dear Hiring Manager,

I am writing to express my strong interest in the Director of Product Management role at your organization. With over 15 years of experience building and delivering enterprise-grade data products in regulated healthcare environments, I bring a rare combination of strategic product vision, deep data domain expertise, and hands-on delivery leadership — exactly the profile needed to lead data product delivery at scale.

My career has been defined by building data products that others depend on. At Optum, I led product ownership and strategy for a core data product spanning Financial and Administrative Information — a foundational capability consumed across multiple business verticals. I owned the product from concept through delivery: defining target audience and requirements, establishing data curation and metadata standards, aligning governance processes, and maintaining consistent delivery velocity across cross-functional engineering teams. This is the same muscle required to own shared services, including demographics, user management, census, and audit logging, in your environment.

As Lead Product Manager overseeing a \$17M+ portfolio, I became highly proficient at exactly the cross-functional coordination this role demands. I partnered closely with business vertical leaders to ensure shared platform capabilities aligned with their strategic roadmaps, managed dependencies and trade-offs across diverse product components, and balanced competing priorities from multiple business segments to maximize ROI. I also maintained and enforced HIPAA-compliant data governance frameworks — developing Data Use Requests for Medicaid data, presenting to governance committees, and ensuring rigorous audit logging and user security controls were embedded across all platform modules in scope.

I understand the complexity of operating in a regulated environment where compliance and innovation must coexist. I have a strong track record navigating HIPAA and privacy requirements while simultaneously pushing for scalability, performance, and interoperability. I have also integrated AI agents directly into product and delivery workflows — automating requirements synthesis, backlog support, and status reporting — demonstrating the ability to apply emerging technology pragmatically within constrained enterprise environments.

Beyond the data and technical dimensions, I am a committed people leader. I have managed, mentored, and evaluated teams of product managers, project analysts, and engineers — coaching them in agile scrum disciplines, fostering accountability culture, and building delivery consistency across the organization. I authored a comprehensive Project Management Guidebook aligned with PMI standards to codify operating norms and enable scalable execution — and reduced overall data quality issues by 65% through structured requirements synthesis and proactive root cause analysis.

I am energized by the opportunity to lead product work that enables other business verticals to succeed. I thrive in exactly the kind of collaborative, cross-functional, delivery-focused environment described in this role. I would welcome the opportunity to discuss how my background in data product leadership, healthcare compliance, and platform delivery aligns with your team's needs.

Thank you for your time and consideration.

Sincerely,

Andrew P. Bourret